

BIZIT, the No.1 cross-border M&A platformer (*) in Japan, and GCA, one of the largest M&A advisory firm in Japan, entered into a business partnership to comprehensively support M&As around the world



• BIZIT Inc. (Headquarter: Minato-ku, Tokyo, CEO: Yusuke Tanno, BIZIT), the No. 1 cross-border M&A platform operator in Japan, and GCA Corporation (Headquarter: Chiyoda-ku, Tokyo; Representative director: Akihiro Watanabe, GCA), one of the largest M&A advisory firm in Japan, concluded a business partnership agreement in order to commence discussions on introducing M&A opportunities and digital transformation of M&A services to GCA Club, a membership organization for corporation, through the use of “BIZIT M&A”, the M&A platform which BIZIT operates.

◆Background of the business partnership

BIZIT is a company which operates the No. 1 global M&A platform in Japan “BIZIT M&A”. Since its founding, we have been used by more than 5,200 users in about 160 countries around the world, and have been supporting the sourcing of M&A opportunities for Japanese companies. In addition, through cooperation with regional banks, etc., more than 1,000 Japanese corporates are using our service.

Currently, due to uncertain economic environment caused by COVID-19, the amount of information exchanged regarding M&A from overseas as well as Japan is rapidly increasing. At the same time, the number of consultations from Japanese companies which are considering the current situation as business opportunities and are actively considering M&A is increasing.

In order to respond to the wishes of Japanese companies, we felt the need to not only provide M&A related information as a platformer, but also to improve our capabilities to support the execution of M&A and PMI.

GCA is aiming to improve the efficiency of collection and provision of information through

digital transformation in the M&A field, and by leveraging mutual strengths and complementing issues, we believe that we can jointly build a system that contributes to the further development of Japanese companies through M&A, and thus we have reached the conclusion of a business partnership agreement.

Going forward, we will not only provide information but will comprehensively support the M&A process from information provision to execution through collaboration with GCA, which is one of the top tier M&A firms globally.

◆ Contents of business partnership

As the first step of the partnership, we will start sourcing M&A projects for members of the GCA Club through the use of BIZIT M&A.

After accumulating achievements by introducing M&A opportunities to GCA club members who are strongly motivated to expand business through M&A, we will aim to expand the scope of service by utilizing both of our networks.

Based on GCA's strong relations with its clients, we will make an effort to quickly deliver the best match M&A opportunities from BIZIT M&A's worldwide portfolio to Japanese companies that are aggressively considering M&A, and continue to accelerate our activities through partnership.

(*) Number of listed overseas M&A / based on BIZIT research

◆ Image of the first initiative under the partnership



◆ About BIZIT Inc.

BIZIT Inc. was established in August 2019 by spinning out from Tryfunds Inc, whose VISION is "Challenge as culture". BIZIT operates the largest global M&A platform in

Japan "BIZIT M&A", which is used by 5,200 users in about 160 countries around the world, and supports the overseas expansion and M&A of Japanese companies.

Address: Shiba Koen Hanshin Building 5th floor, 3-1-14 Shiba, Minato-ku, Tokyo

Representative: Yusuke Tanno

Capital: 295.44 million yen (including capital reserve: as of June 2020)

Main business activities: 1. Operation of WEB platform "BIZIT M&A" 2. M&A origination support 3. Partnership and alliance support

URL: <https://ma.biz-it.co/?locale=ja> (service site)

◆ About GCA

GCA Corporation is an independent M&A advisory firm (TSE:2174) founded in Japan in April 2004 under the management philosophy of "For Client's Best Interest" and is currently expanding globally.

GCA has approximately 400 M&A professionals in 25 locations in 14 countries around the world, and supports Japanese companies in M&A projects in Japan, the United States, Europe, and Asia.

Address: Pacific Century Place Marunouchi 30F, 1-11-1 Marunouchi, Chiyoda-ku, Tokyo

Representative Director: Akihiro Watanabe

Main business activities: M&A, business succession, strategy/PMI consulting, financial and tax due diligence, finance support for start-up companies, etc.,

URL: <https://www.gcaglobal.co.jp/>